



# DEPARTMENT DIRECTORY

## (800) 878-9891

Managing General Agents &  
Wholesale Insurance Brokers

**EXTENSIONS** beginning with "86" can be direct dialed by using the prefix (317) 554 - Example: Jim Roe (317) 554-8600  
**EMAILS** (first name initial)(last name)@arlingtonroe.com - Example: jroe@arlingtonroe.com

**MANAGERS NOTED IN BOLD TYPE**

**\*UNDERWRITERS**

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### EXECUTIVE / ACCOUNTING

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Helen Kiser (Exec. Asst.) ..... 8602  
Greg Etchison (Accounting) 8688

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Anne Duncan (IN) ..... 8654  
Donna Schlie (KY & TN) ..... 8762  
Helen Kiser (Advertising) ..... 8602  
John Immordino (IL) ... 888-919-9891  
Mark Maurer (MI) ..... 2250  
Patrick Roe (IN Personal) ..... 8642  
Wendy Loveless (MI Personal) ... 2252

### AVIATION

#### NATIONWIDE

**CONNIE FRENCH\* .... 2401**  
Bonnie Bryant\* ..... 2402  
Pat Truman ..... 2405  
Travis French\* ..... 2408

### BONDS

#### IN, IL, MI, OH, KY, TN

**HELEN PARKER\* ..... 8644**  
Mitzi Hanes\* ..... 8646  
Pam Majors\* ..... 8645

### COMMERCIAL LINES BROKERAGE

#### IN, IL, MI, OH, KY, TN

**JIM EADES\* ..... 8626**  
Al Grau\* ..... 8601  
Ernie Briesch\* ..... 2422  
Gary Cooper\* ..... 8673  
Karen Stites\* ..... 2251  
Kurt Behrman\* ..... 2410  
Kurt Kluempers\* ..... 8656  
Mary Earle ..... 8655  
Mary Miller ..... 8635  
Mike Ludy\* ..... 2428  
Ruth Kelly\* ..... 8633  
Steve Konkle\* ..... 2418  
Susan Adams ..... 2398  
Vicki Rafalco ..... 8629

### COMMERCIAL LINES UNDERWRITING

#### IN, OH

**DAVE TOOMBS\* ..... 8685**  
Andy Roe\* ..... 8634  
Anne Gajewski\* ..... 8612  
Bryan Nourse ..... 8690  
Chuck Doubler\* ..... 8597  
Donna Brooks\* ..... 8662  
Dori Cherry ..... 8617  
Jennie Eades\* ..... 8649  
Kathy Davis\* ..... 8603  
Laura Langen ..... 8664  
Lisa Cupp ..... 8661  
MaryAnn King ..... 8596  
Michelle Faust ..... 8636  
Michelle Van Dyke\* ..... 8610

#### IL

Angela Cale\* ..... 2423  
Janice Zakis ..... 2426  
Kim Pertl ..... 2427

#### MI

Karen Stites\* ..... 2251

#### KY, TN

Donna Lococo ..... 2406  
Lea Lynch ..... 2414  
Shannon Helm\* ..... 2415  
Toni Beard\* ..... 2403

### FARM

#### IN, IL, MI, OH, KY, TN

**JANET PHILLIPS\* .... 8643**  
Julie Rankin\* ..... 8631  
Kathy Emily ..... 8671  
Mary Ann Corbin\* ..... 8632

### MEDICAL PROFESSIONAL

#### IN, IL, MI, OH, KY, TN

**JIM EADES\* ..... 8626**  
Karen Lally ..... 8605  
Karen Stites\* ..... 2251

### MEDICAL PROFESSIONAL (CONT.)

Kathy Bronger\* ..... 2399  
Ryan Babb\* ..... 8683  
Susan Adams ..... 2398  
Susan Posha\* ..... 8676

### PERSONAL LINES

#### IN, OH

**JANET PHILLIPS\* .... 8643**  
Denise Koch\* ..... 8621  
Donna Paine\* ..... 8665  
Jacki Hendrickson\* ..... 8680  
Jan Lane ..... 8641  
Jen Cook ..... 8677  
Jennifer Hopper\* ..... 8639  
Julie Rankin\* ..... 8631  
Kathy Emily ..... 8671  
Kay Williams\* ..... 8637  
Mary Ann Corbin\* ..... 8632  
Nikki Majewski ..... 8670

#### IL

Kathy Izral\* ..... 2429

#### KY, TN

Donna Paine\* ..... 8665  
Jen Cook ..... 8677  
Jennifer Hopper\* ..... 8639  
Julie Rankin\* ..... 8631

### PROFESSIONAL LIABILITY

#### IN, IL, MI, OH, KY, TN

**JIM EADES ..... 8626**  
Al Grau\* ..... 8601  
Anita Jones\* ..... 8622  
Darlene Dardy ..... 8625  
Doris Clark\* ..... 8628  
John Immordino .. 888-919-9891  
Karen Stites\* ..... 2251  
Nancy Halter ..... 8587  
Shelly Caldwell ..... 8687  
Susan Posha\* ..... 8676

### STANDARD SMALL BUSINESS

#### IN, IL, MI, OH, KY, TN

**JIM EADES ..... 8626**  
Karen Lally\* ..... 8605  
Susan Posha\* ..... 8676

### TRANSPORTATION

#### IN, IL, OH, MI

**JOE RICIGLIANO\* .... 8611**  
Amy Edwards ..... 8588  
Bonnie Roybal\* ..... 8623  
Cathie Kramer\* ..... 8630  
Cathy Sweeney ..... 8659  
Doreen Reutter ..... 8619  
Ed Hathaway\* ..... 8679  
Melody Bardwell\* ..... 8613  
Renee Anderson\* ..... 8620  
Sara George ..... 8627

#### KY, TN

Bobbi Thomas\* ..... 2413  
Jackie Mattingly\* ..... 2404

### WORKERS COMPENSATION

#### IN, IL, MI

**JIM EADES\* ..... 8626**  
Kurt Kluempers\* ..... 8656  
Sharon Jude ..... 8686  
Mark Maurer ..... 2250  
Mary Miller ..... 8635

#### KY, TN

Kurt Behrman\* ..... 2410

**MAIN UNDERWRITING OFFICE**  
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Indianapolis, IN 46240

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ALL LOCATIONS

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