

# DEPARTMENT DIRECTORY

**EXTENSIONS beginning with "86" can be direct dialed by using the prefix (317) 554 - Example: Jim Roe (317) 554-8600**  
**EMAILS: (first name initial)(last name)@arlingtonroe.com - Example: jroe@arlingtonroe.com**

**MANAGERS NOTED IN BOLD TYPE**  
**\*UNDERWRITERS**

## 800.878.9891

### EXECUTIVE / ACCOUNTING

**JIM ROE (PRESIDENT) ..... 8600**  
Helen Kiser (Exec. Asst.) ..... 8602  
Greg Etchison (Accounting) ..... 8688

### MARKETING / ADVERTISING

**JOE RICIGLIANO\* (IN & OH).....8611**  
**PATRICK ROE\* (Director of Marketing) ...8642**  
Anne Duncan (IN) ..... 8654  
Donna Schlie (KY & TN).....8762  
Helen Kiser (Advertising) ..... 8602  
John Immordino (IL)....888-919-9891  
Mark Maurer (MI) ..... 2250  
Wendy Loveless (MI Personal) ... 2252

### AVIATION

NATIONWIDE

**CONNIE FRENCH\* ..... 2401**  
Bonnie Bryant\* ..... 2402  
Travis French\* ..... 2408

### BONDS

IN, IL, MI, OH, KY, TN

**HELEN PARKER\* ..... 8644**  
Mitzi Hanes\* ..... 8646  
Pam Majors\* ..... 8645

### COMMERCIAL LINES BROKERAGE

IN, IL, MI, OH, KY, TN

**JIM EADES\* ..... 8626**  
Al Grau\* ..... 8601  
Ernie Briesch\* ..... 2422  
Gary Cooper\* ..... 8673  
Jon Lough ..... 8674  
Karen Stites\* ..... 2251  
Kurt Behrman\* ..... 2410  
Kurt Kluempers\* ..... 8656  
Mary Earle ..... 8655  
Mary Miller ..... 8635  
Ruth Kelly\* ..... 8633  
Steve Konkle\* ..... 2418  
Vicki Rafalco ..... 8629

### COMMERCIAL LINES UNDERWRITING

IN, OH

**DAVE TOOMBS\* ..... 8685**  
Andy Roe\* ..... 8634  
Anne Gajewski\* ..... 8612  
Bryan Nourse ..... 8690  
Cathy Stowe ..... 8597  
Donna Brooks\* ..... 8662  
Jennie Eades\* ..... 8649  
Kathy Davis\* ..... 8603  
Lisa Cupp ..... 8661  
MaryAnn King ..... 8596  
Michelle Van Dyke\* ..... 8610  
Michelle Wenzel ..... 8636  
Shelley Schwendenmann ..... 8667

IL

Angela Cale\* ..... 2423  
Danielle Guess ..... 8660

MI

Karen Stites\* ..... 2251

KY, TN

Donna Lococo ..... 2406  
Lea Lynch ..... 2414  
Shannon Helm\* ..... 2415  
Toni Beard\* ..... 2403

### FARM

IN, IL, MI, OH, KY, TN

**JANET PHILLIPS\* ..... 8643**  
Julie Rankin\* ..... 8631  
Kathy Emily ..... 8671  
Mary Ann Corbin\* ..... 8632

### MEDICAL PROFESSIONAL

IN, IL, MI, OH, KY, TN

**JIM EADES\* ..... 8626**  
Karen Lally ..... 8605  
Karen Stites\* ..... 2251

### MEDICAL PROFESSIONAL (CONT.)

Kathy Bronger\* ..... 2399  
Ryan Babb\* ..... 8683  
Susan Posha\* ..... 8676

### PERSONAL LINES

IN, MI, OH

**JANET PHILLIPS\* ..... 8643**  
Amy Osenbaugh ..... 8663  
Denise Koch\* ..... 8621  
Donna Paine\* ..... 8665  
Jacki Hendrickson\* ..... 8680  
Jan Lane ..... 8641  
Jen Cook ..... 8677  
Jennifer Hopper\* ..... 8639  
Julie Rankin\* ..... 8631  
Kathy Emily ..... 8671  
Kay Williams\* ..... 8637  
Mary Ann Corbin\* ..... 8632  
Sharon Nerone\* ..... 2428

IL

Sharon Nerone\* ..... 2428

KY, TN

Donna Paine\* ..... 8665  
Jen Cook ..... 8677  
Jennifer Hopper\* ..... 8639  
Julie Rankin\* ..... 8631

### PROFESSIONAL LIABILITY

IN, IL, MI, OH, KY, TN

**JIM EADES ..... 8626**  
Al Grau\* ..... 8601  
Anita Jones\* ..... 8622  
Darlene Dardy ..... 8625  
Doris Clark\* ..... 8628

### PROFESSIONAL LIABILITY (CONT.)

John Immordino .....888-919-9891  
Karen Stites\* ..... 2251  
Nancy Halter ..... 8587  
Shelly Caldwell ..... 8687  
Susan Posha\* ..... 8676

### STANDARD SMALL BUSINESS

IN, IL, MI, OH, KY, TN

**JIM EADES ..... 8626**  
Karen Lally\* ..... 8605  
Susan Posha\* ..... 8676

### TRANSPORTATION

IN, IL, OH, MI

**JOE RICIGLIANO\* ..... 8611**  
Amy Edwards ..... 8588  
Bonnie Roybal\* ..... 8623  
Cathie Kramer\* ..... 8630  
Cathy Sweeney\* ..... 8659  
Doreen Reutter ..... 8619  
Melody Bardwell\* ..... 8613  
Renee Anderson\* ..... 8620  
Sara George ..... 8627

KY, TN

Bobbi Thomas\* ..... 2413  
Jackie Mattingly\* ..... 2404

### WORKERS COMPENSATION

IN, IL, MI

**JIM EADES\* ..... 8626**  
Kurt Kluempers\* ..... 8656  
Sharon Jude ..... 8686  
Mark Maurer ..... 2250  
Mary Miller ..... 8635

KY, TN

Kurt Behrman\* ..... 2410

**MAIN UNDERWRITING OFFICE:** 8900 Keystone Crossing #800  
**UNDERWRITING OFFICES:** 2000 S. Batavia Avenue #550  
2675 44<sup>th</sup> Street SW #301  
Airport Office Park, 200 High Rise Drive #298

Indianapolis, IN 46240 (317) 554-8550  
Geneva, IL 60134 (630) 262-1064  
Grand Rapids, MI 49509 (616) 682-4761  
Louisville, KY 40213 (502) 969-8058

**ALL LOCATIONS**  
**Toll Free: (800) 878-9891**  
**Fax: (888) 552-9891**